



# New Generation Globe Valve Actuators and Retrofit Linkages







#### Agenda



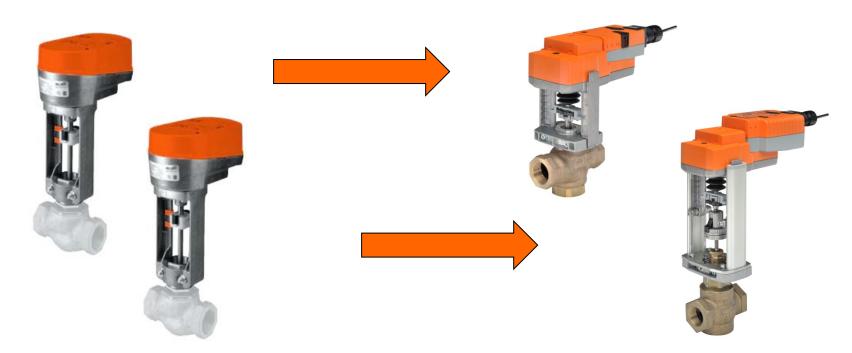
- Scope of Project
- Features, Benefits and Improvements
- Nomenclature Overview
- Dimensions
- Globe Valve Assembly Product Range
- Retrofit Linkage Product Range
- Accessories
- Marketing Tools
- Packaging
- Successes
- Final Thoughts

## **Scope of Project**



New linear actuator product range for globe valves providing:

- Increased forces for higher close-offs
- Improved stem coupler design for easy installation
- Universal linkage to fit/retrofit most globe valves in the market



Globe valve solutions made Simple!

# Improvements: New Gen vs. NV



	Old Gen (NV, NVF, NVG)	New Gen (LV,SV,AVK,EV,RV)
Force Ranges	180-359 lbf (800-1600 N)	112-1011 lbf (500-4500 N)
Actuator Stroke	3/4" (20mm)	LV: 0.6"(15mm) SV: 0.75"(20mm) AVK: 1.25"(32mm) EV/RV: 2 " (50mm)
Fail Positions	Pre-selected at factory; With -E for stem down Without -E for stem up	Field selectable with switch
Coupler	Cumbersome	User friendly
MFT Communication	U5 wire	U5 wire or MFT plug
Troubleshooting	Cover must be removed; red/green light	Externally viewable status light; similar to new gen actuators
Voltage(s)	24 V	24 V & 120 V (-3 only)
Steam Rated (G2S) (Retrofit)	50 psi inlet	100 psi inlet
Accessories	Weather shield only	Weather shield and End Switches add on options







#### **Features and Benefits**



#### A versatile product suitable for any HVAC application!

**Universal linkage:** Retrofits 80% of most competitor globe valves in the market, regardless of make and model. No form required!

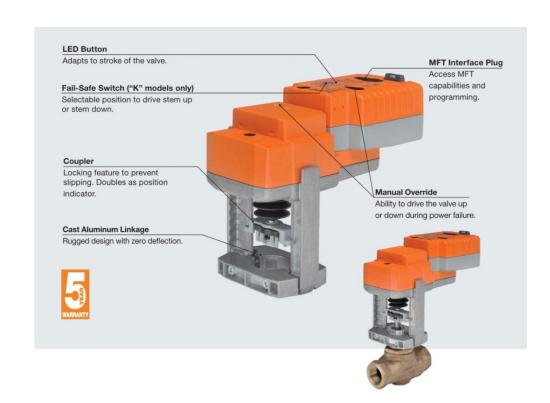
**Selectable fail-safe switch:** One switch to change fail direction in the field without actuator removal.

Optimized linkage and coupler design: Installation in minutes with no special tools required.

**Increased force ranges:** Higher close-off pressures than current NV series.

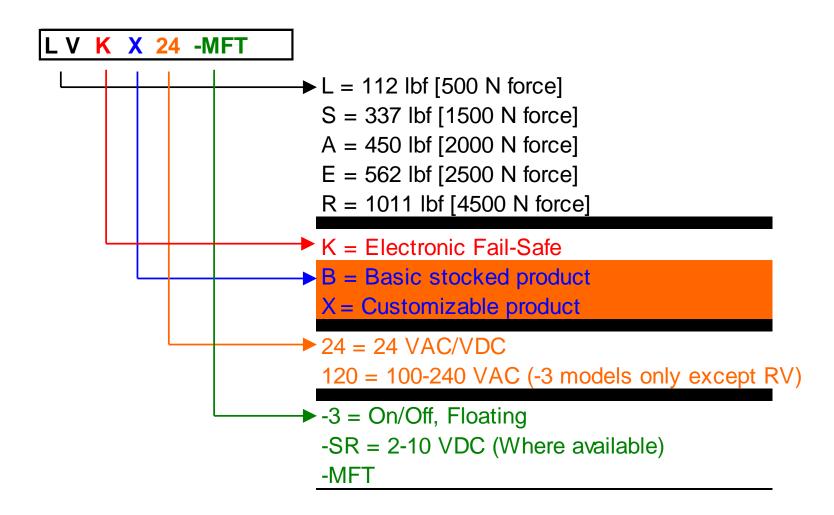
**Higher steam rating:** Increased steam inlet pressures from 50 to 100 psi.

**Streamlined product offering**: Simplified selection process and minimized inventory.



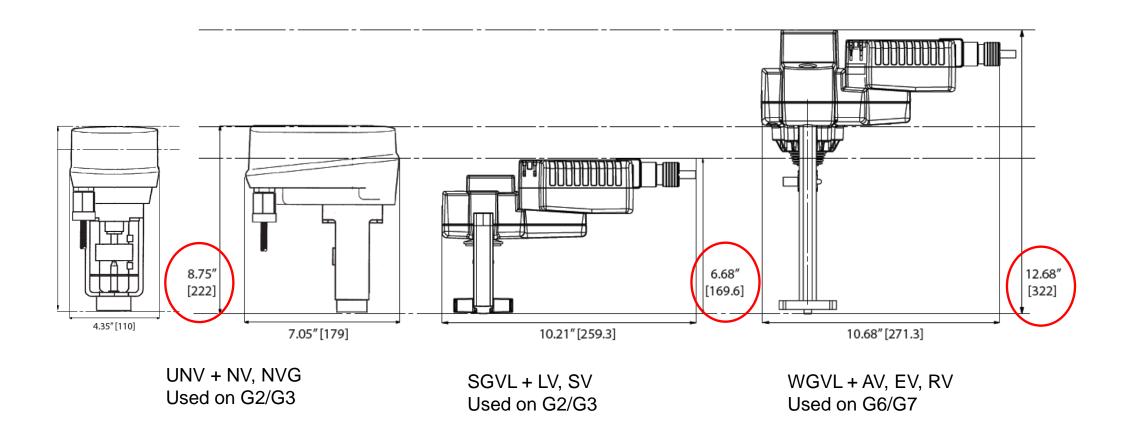
#### **Actuator Nomenclature Overview**





## Dimensional Comparison NV vs. New Gen

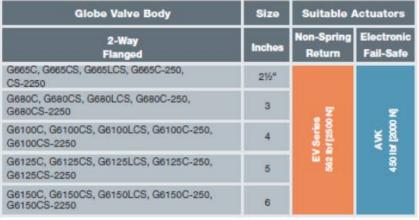




# **Globe Valve Assembly Product Range**



Globe Valve Body		Size	Suitable Actuators		
2-Way NPT	3-Way NPT	Inches	Non-Spring Return	Electronic Fail-Safe	
G212, G212S		1/2"			
G213, G213S		1/2"	ω <del>Σ</del>	9 <del>2</del>	
G214, G214S	G314	1/2"	/ Series Ibf [500	Series 7 [500 N	
G215, G215S	G315, G315D	1/2"	N E	LVK Series 112 lbf [500 N]	
G219, G219S		¾"	7 =	マ島	
G220, G220S	G320, G320D	34"			
G224, G224S		1"	,	7 7	
G225, G225S	G325, G325D	1"	<u>s</u>	8 5	
G232, G232S	G332, G332D	1¼"	8	8 5	
G240, G240S	G340, G340D	11/2"	8	SWK 37 lb	
G250, G250S	G350, G350D	2"	,	* 8	









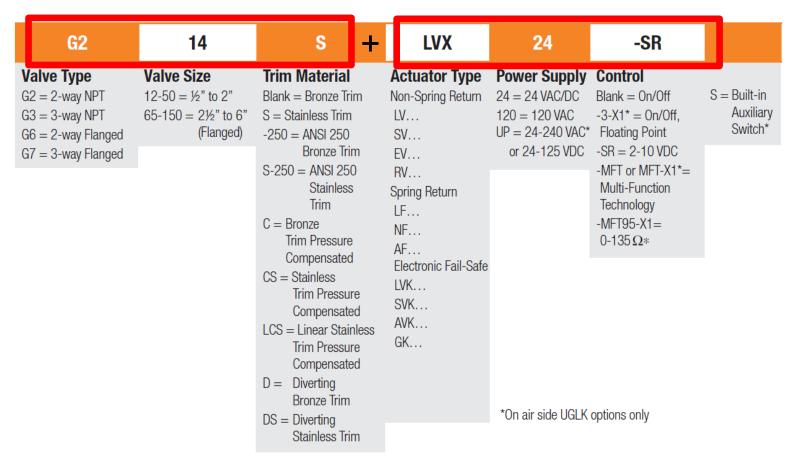
Globe Valve Body	Size	Suitable Actuators		
3-Way Flanged	Inches	Non-Spri	ng Return	Electronic Fail-Safe
G765, G765 S, G765-250, G765 S-250	21/2"	9		¥
G780, G780 S, G780-250, G780 S-250	3	RV Series 011 lb/ (4500 h		₹
G7100, G7100 S, G7100-250, G7100 S-250	4			
G7125, G7125 S, G7125-250, G7125 S-250	5	₹ =		
G7150, G7150 S, G7150-250, G7150 S-250	6			
G765D, G765DS, G765DS-250	21/2"			
G780D, G780DS, G780DS-250	3		8 8	eries 2000 N
G7100D, G7100DS, G7100DS-250	4	EV Seri S621bf [256		AVK Series 20 Ibf (2000 )
G7125D, G7125DS, G7125DS-250	5			¥ g g
G7150D, G7150DS, G7150DS-250	6			4



#### **Globe Valve Assembly Ordering**



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 Only sold as complete assembly (Valve + Actuator)

#### Retrofit Linkage Product Range



- SGVL (Schneider Globe Valve Linkage)
  - Used with LV, SV Series Actuators
- UGVL (Universal Globe Valve Linkage)
  - Used with LV, SV Series Actuators
- WGVL (Warren Globe Valve Linkage)
  - Used with AVK, EV, RV Series Actuators
- FGVL (Flanged Globe Valve Linkage)
  - Used with AVK, EV, RV Series Actuators

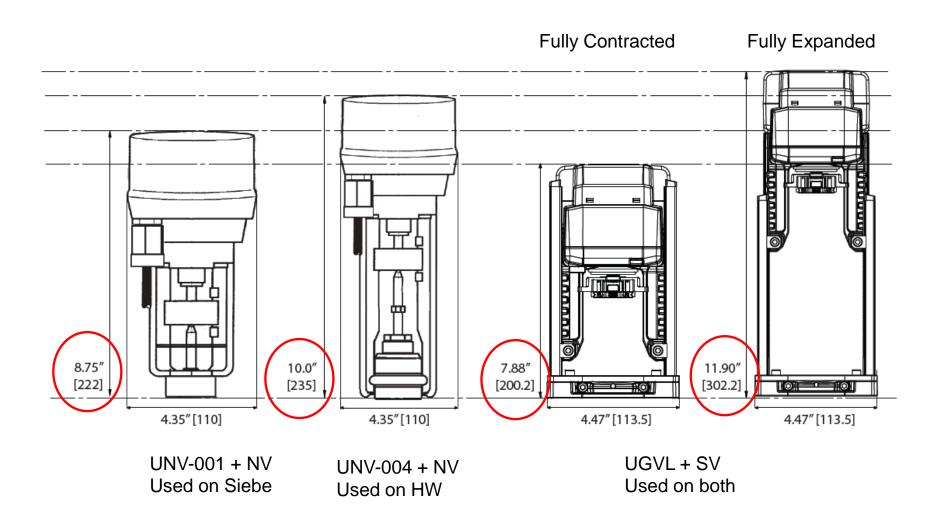






#### Retrofit Comparison NV vs. New Gen

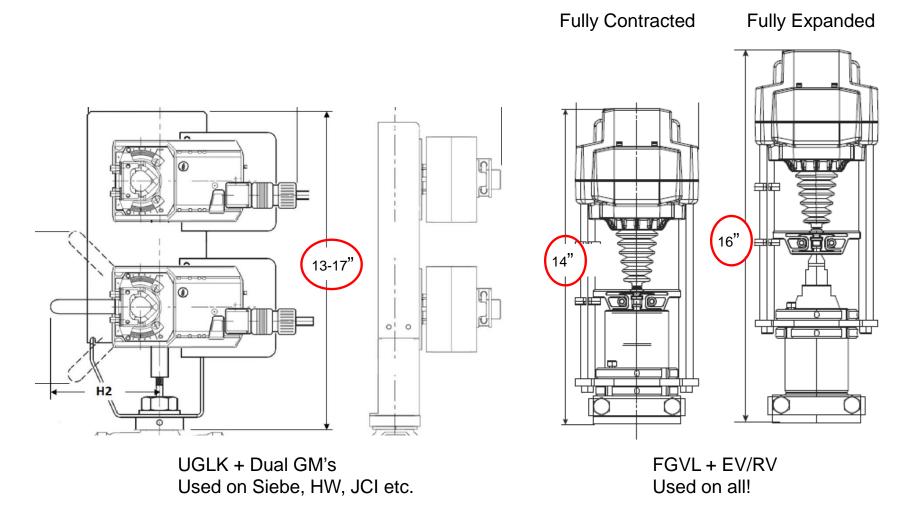




The UGVL is adjustable- one linkage does it all!

#### Retrofit Comparison UGLK vs. New Gen





The FGVL is adjustable for 2.5" to 6"globes of all makes!

## **Retrofit Linkage Overview**



- LV series actuators
  - ½" to ¾" valves
- SV series actuators
  - 1" to 2" valves
- EV/AVK series actuators
  - 2 ½" to 4" valves
- RV series actuators
  - 4" to 6" valves

On Select Models	Belimo Linkages		
Honeywell			
Johnson Controls	UGVL 1/2" to 2"		
Robertshaw			
Siemens/Landis/Powers			
Siebe\Invensys\Barber Colman			
Honeywell	FGVL		
Johnson Controls	2.5" to 6"		
Siemens/Landis/Powers			
Siebe\Invensys\Barber Colman	SGVL 1/2" to 2"		

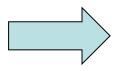
# **Reduced Inventory**



Old Solutions		New Generation Equivalent
NV24-3 us (obsolete)		LV or CV
NV24-MFT us (obsolete)		LV or SV
NVF24-MFT(-E) (obsolete)		LVK, SVK, or AVK
NVG24-MFT us (obsolete)		EV or RV
UNV-001	UGLK11	SGVL
UNV-003	UGLK12	
UNV-004		
UNV-005		
UNV-006	UGLK18	
UNV-007	N/a	UGVL or FGVL
UNV-008		
UNV-009	UGLK14	
UNV-040		
UNV-035	UGLK10	
UNV-051	UGLK22	WGVL





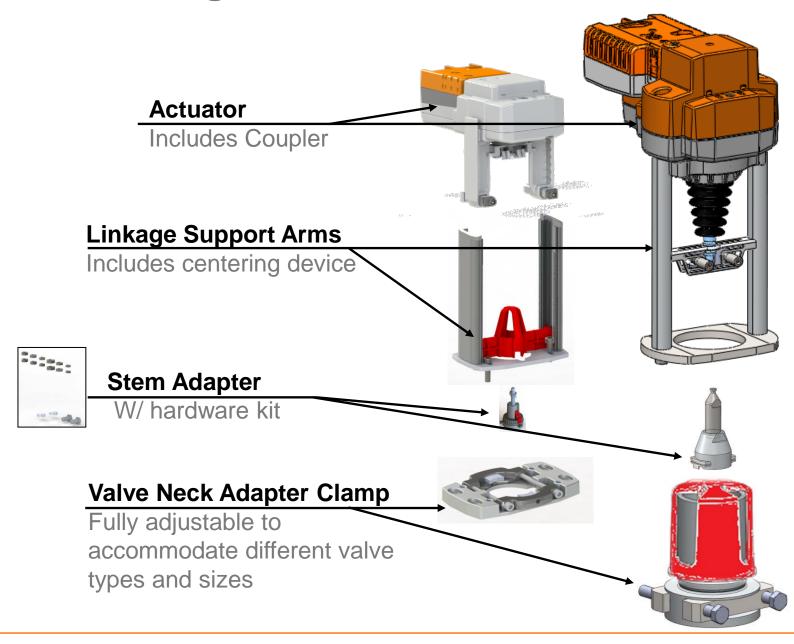






#### Universal Linkages- A Closer Look...



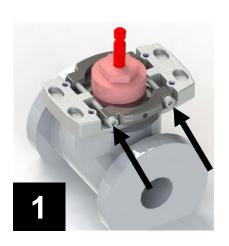


# Universal Retrofit Linkages Easy Installation with Rugged Design



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# 10 Minutes!





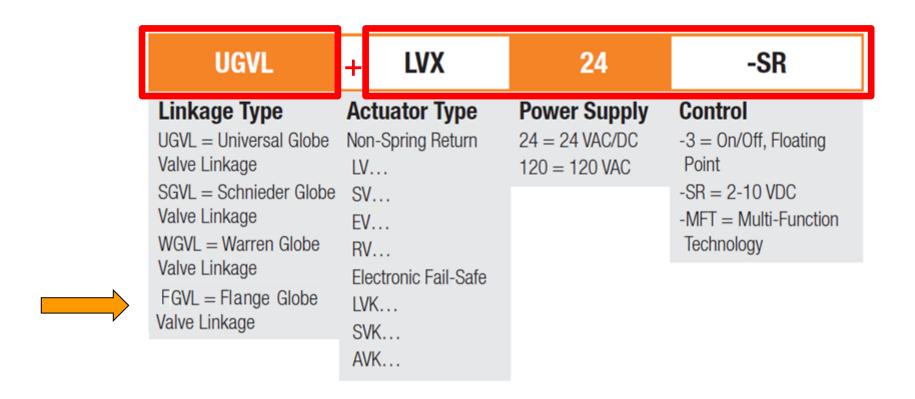




Same concept for both UGVL and FGVL

#### **Retrofit Linkage Assembly Ordering**





Only sold as linkage and actuator combination

LV: 0.6"(15mm) 500N

SV: 0.75"(20mm) 1500N

AVK: 1.25"(32mm) 2000N

EV: 2 " (50mm) 2500N

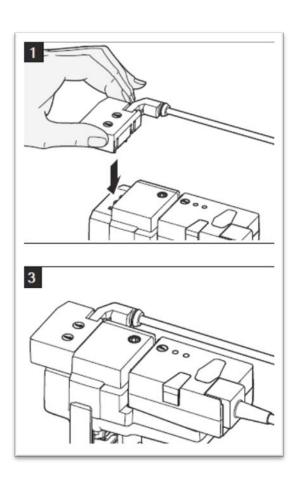
RV: 2 " (50mm) 4500N

#### Accessories

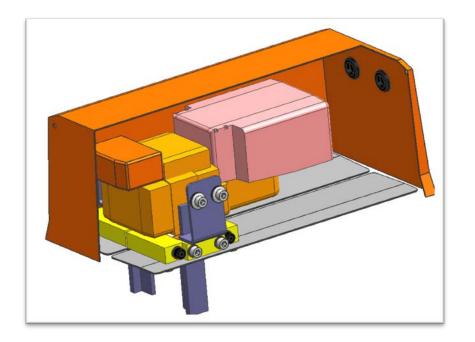


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- End switches
  - S2A-GV (2x SPDT)



- Weather shields (Cover only)
  - ZS-GV-001 (LV/SV)
  - ZS-GV-002 (EV/RV/AVK)



#### **Marketing Tools**



#### Printed Materials

- Marketing flyer
- PGPL

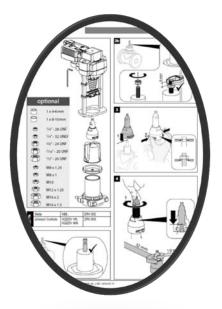
#### Website

- One page instruction sheet
- Videos
- http://youtu.be/LAwPDb15FYE
- Submittals/Tech doc
- Product presentation
- www.Belimo.us

#### Displays

Show booth kit







## **Packaging Improvements**



- All in one box
- Combination label on side
- One page instructions



**FGVL** 



UGVL/SGVL

# A versatile product suitable for any HVAC application!



Hearst Tower (NY)



St. Francis (CT)



Oklahoma City VA Hospital (OK)







#### **Features and Benefits!**



#### The New Generation Globe Valve Actuators: More Power and Flexibility

- Universal linkages: Retrofits most globe valves in the market, regardless of make and model.
- Selectable fail-safe switch: Changes fail direction in the field without actuator removal.
- Optimized linkage and coupler design: Installation in minutes with no special tools required.
- Increased force ranges: For higher close-off pressure requirements.
- Higher steam rating: Increased steam inlet pressures from 50 to 100 psi.
- Streamlined product offering: Simplified selection process and minimized inventory.



#### **Questions**???



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